

	APC Community Survey	APC Evaluation & Planning	APC Implementation	APC Network Assessment (for TPAs/Payers)
<b>Scope</b>	Assess 2-3 Practices in Your Community on APC potential	Pilot/Roll-out Workplan and Metrics	Execution and APC Results	Stratify Practices based on High-Performance and Goals
<b>Enterprise Data Analysis</b>	NA	Baseline Data Analysis – evaluate current data on costs by chronic conditions, Primary Care vs. specialists, Emergency Room and avoidable hospitalization costs; compare to benchmarks	Baseline Data Analysis – evaluate current data on costs by chronic conditions, Primary Care vs. specialists, Emergency Room and avoidable hospitalization costs; compare to benchmarks	Review existing network data on practice performance for quality/costs, identify priorities/goals
<b>VBCM Customizations</b>	NA	NA	TBD (based on employer characteristics)	Customization to VBCM Model based on network goals
<b>Physician Outreach/Recruitment</b>	Up to 3 practices	Identify practices based on existing utilization patters	Identify practices based on existing utilization patters	Select initial scope/region
<b>Baseline Practice Assessments</b>	Personalized (virtual) sessions with each practice to review infrastructure, operations and current measures	Engaging Potential Providers – vet practices to ensure they are willing and capable of delivering APC services and performance data	Engaging Potential Providers – vet practices to ensure they are willing and capable of delivering APC services and performance data	Personalized (virtual) outreach to network practices and identify set of issues/opportunities
<b>Evaluation and Reporting</b>	Review survey data, evaluate performance changes and share practice reports & insights.	Review survey data, evaluate performance changes and share practice reports & insights.	Review survey data, evaluate performance changes and share reports and practice workplans	Review survey data, evaluate performance changes and share reports and practice workplans
<b>Data Use, SLAs &amp; Incentive Structure</b>	NA	Modeling and Goal Setting – define measurement criteria for service level agreements, data sharing on cost and quality measures, provider payment model(s)/incentives, set cost and quality targets	Manage other levers: <ul style="list-style-type: none"> <li>Benefit Design</li> <li>Member Communication</li> <li>Eligibility/Enrollment</li> <li>Payment Processes</li> </ul>	Define stratification incentives and other network levers, if any desired, for providers and members
<b>APC Program Plan/Schedule</b>	Discuss decision on broader APC roll-out.	Implementation Workplan - responsibilities, timeline and contingencies	Create implementation enterprise workplan - responsibilities, timeline and contingencies	Implementation workplan for quality/value improvement initiative
<b>APC Program Execution</b>	NA	NA	Periodic physician engagement on actual costs, quality metrics, and other indicators compared to targets/goals. Adjustments and new interventions to improve cost and health outcomes	Collect quarterly data and evaluate performance changes. Practice reports and Enterprise reports.
<b>Duration &amp; Cost</b>	2-3 Weeks, \$2,000 (fees waived for key rural communities)	6-9 Weeks, starting at \$5,000, fees vary based on number of employees/locations	1-3 years, fees vary based on number of employees/locations	6 month minimum, pricing varies based on scope/number of practices